

# 22nd Conference on Postal and Delivery Economics

June 4th – 7th, 2014

Frascati, ITALY

Presented by

**CENTER FOR RESEARCH IN REGULATED INDUSTRIES**

Rutgers Business School – Newark and New Brunswick

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**Posteitaliane**

**Wednesday, June 4, 2014**

- 5:30 - 7:00 Registration
- 7:00 Reception, Welcome and Introduction to Conference: **Michael A. Crew & Tim Brennan**
- 8:00 Dinner & Speech: **Bianca Maria Martinelli**, Director for Regulatory and Public Affairs, Poste Italiane

**Thursday, June 5, 2014**

- 7:00 Breakfast
- 9:00 - 10:30 **Concurrent Sessions**
- |  |   |
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| <p><b>USO I</b> <span style="float: right;"><i>Borbone</i></span></p> <p>Chair: Malcolm Shaw<br/>Discussants: Anna Möller, Gennaro Scafiglieri</p> <p><b>John Baldwin:</b> Is the Provision of the USO, as Enshrined in Law, Safe in the Face of Unregulated or Lightly Regulated and Limited End-to-End Competition?</p> <p><b>Frédéric Fustier, Lionel Janin and Racha Sahly:</b> Potential Gains and Losses of (Partial) Lifting of Home Delivery Obligations</p> <p><b>José M. Rodriguez, George Houpis and Christian Strobel:</b> Welfare Impact of Changes in the Scope of the USO</p> | <p><b>NEW SERVICES</b> <span style="float: right;"><i>Vittorio Emanuele</i></span></p> <p>Chair: Charles E. (Chuck) Fattore<br/>Discussants: John Hearn</p> <p><b>Jody Berenblatt:</b> Temporal Messaging</p> <p><b>Brody Buhler:</b> Enabling Consumer Control</p> <p><b>Christopher Backley, Charlie Crum, Sam Cutting, Mark Meitzen and Brad Wagner:</b> 3D Printing – Facts, Trends, and Implications for the U.S. Postal Service</p> |
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- 10:30 - 10:50 Coffee Break
- 10:50 - 12:50 **Concurrent Sessions**
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| <p><b>DEMAND</b> <span style="float: right;"><i>Borbone</i></span></p> <p>Chair: Meloria Mesch<br/>Discussants: Vance L. Martin, Ted Pearsall</p> <p><b>Erick L. Erickson and Arthur Fleisher III:</b> The Price Sensitivity of Letter Demand in Japan</p> <p><b>Chris Paterson and Vance L. Martin:</b> Forecasting Electronic Parcel Volumes</p> <p><b>Edward Pearsall, Lyudmila Bzhilyanskaya, Margaret Cigno:</b> A Branching AIDS Model for Estimating U.S. Postal Price Elasticities</p> <p><b>Philip Groves and Steven Cape:</b> Analyzing Differences in Letter Mail Volumes across the EU Including Trends, Future Scenarios and Potential Regulatory Implications</p> | <p><b>REGULATION</b> <span style="float: right;"><i>Vittorio Emanuele</i></span></p> <p>Chair: Rob Sheldon<br/>Discussants: Jan Smedts, Stuart Holder, Axel Desmedt</p> <p><b>William E. Kovacic:</b> The Regulatory Framework for Liberalized Postal Services – Who Should Do What</p> <p><b>Henrik Okholm, Anna Möller, and Bruno Basalisco:</b> Regulatory Developments in Post and Telecommunications – A Tale of Two Industries</p> <p><b>Leonardo Mautino, Gavin Knott and Frank Rodriguez:</b> What is the Economic Case for Deregulation in European Postal Markets?</p> <p><b>José M. Rodriguez and George Houpis:</b> When will be the Time to Re-Think Postal Regulation in Europe?</p> |
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- 12:50 - 2:10 Lunch
- 2:10-4:10 **Concurrent Sessions**
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|--|---|
| <p><b>E-COMMERCE</b> <span style="float: right;"><i>Borbone</i></span></p> <p>Chair: John Hearn<br/>Discussants: Alberto Pimenta, Bruce Marsh, Meloria Meschi</p> <p><b>Helmuth Cremer, Claire Borsenberger, Philippe De Donder, and Denis Joram:</b> Quality and Pricing of Delivery Services in the e-Commerce Sector</p> <p><b>Ralf Wojtek:</b> E-commerce – A Case for Cooperation among Providers of Postal Services</p> <p><b>Borsenberger, Claire:</b> The Concentration Phenomenon in e-Commerce – What's the Role of SMEs?</p> <p><b>José Ansón; Mauro Boffa, and Matthias Helble:</b> A Short-Run Analysis of Exchanges Rates and International Postal Exchanges</p> | <p><b>VOLUME DECLINE</b> <span style="float: right;"><i>Vittorio Emanuele</i></span></p> <p>Chair: Constantin Delicostopoulos<br/>Discussants: Jeff Colvin</p> <p><b>A. Dieke, K. Diaw, J. Young, C. Bender, and A. Niederprüm:</b> Postal Operations and Efficiency Improvements in Europe, Dealing with Volume Decline</p> <p><b>Kari Elkelä, Heikki Nikali and Päivi Rokkanen:</b> Two Proactive Tools for Meeting Decreasing Mail Volumes</p> <p><b>Heikki Nikali:</b> Pricing to Improve Letter Profitability</p> <p><b>S. Soteri, P. DeDonder, H. Cremer, F. Rodriguez, and S. Tobias:</b> Analyzing the Prospects for Business Mail Using a Sender-Recipient Framework</p> |
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- 4:10 Exercise Break
- 7:00 Reception, Dinner & Speech: **Alberto Pimenta**, Director of Strategic Development, CTT Correios de Portugal S.A.

## Friday, June 6, 2014

7:00	Breakfast		
9:00 - 10:30	<b>Concurrent Sessions</b>		
	<b>USO II</b>	<i>Borbone</i>	<b>EFFICIENCY</b> <i>Vittorio Emanuele</i>
	Chair: Peter Dunn		Chair: Leonardo Mautino
	Discussants: Antónia Rato, Chris Rowsell, Joost Callaert		Discussants: Joakim Levin, Edward Pearsall
	<b>Paul Hodgson, Malcolm Shaw, and Helen Duignan:</b> New Zealand USO Realigned to the Digital Age		<b>Alain Roset, Catherine Cazals, and Jean-Pierre Florens:</b> Non Parametric Estimation of the Efficiency Frontier of the French Post Office
	<b>Martin Maegli and Christian Jaag:</b> Market Regulations and USO in the Revised Swiss Postal Act – Provisions and Authorities		<b>Meloria Meschi, Maria Pierleoni, and Stefano Gori:</b> Postal efficiency – Comparing Two-stage DEA plus Tobit with True Fixed Effect and True Random Effects
	<b>Matthew Robinson, JP Klingenberg, Andreas Haller, and Urs Trinkner:</b> Estimating the Financial Impact of Discontinuing Saturday Delivery of Letters and Flats in the U.S.		<b>Helen Smith, Stuart Holder, and Peter Spittal:</b> Approaches to Measuring the Efficiency of Postal Operators
10:30 - 10:50	Coffee Break		
10:50 - 12:50	<b>Concurrent Sessions</b>		
	<b>PRICING</b>	<i>Borbone</i>	<b>POSITIONING</b> <i>Vittorio Emanuele</i>
	Chair: Ruth Goldway		Chair: Frank Rodriguez
	Discussants: Bruno Basalisco, Michael Scanlon, David Levy		Discussants: Ian Streule
	<b>Sebastien Breville, Stephane Bernard, and C.T. Weil:</b> Price Cap Efficiency in a Decreasing and Uncertain Environment		<b>Adam Houck:</b> The Competitive Fringe – Informing New Customer Experiences and Driving Additional Value for Recipients
	<b>Michael J. Ravnitzky:</b> Postal Price Cap Regulation – Experience to Date in the United States		<b>Bruce Marsh, Lisa Nieman, Amanda Stafford, and Kelly Fryberger:</b> Positioning the Postal Service for the Next Generation – A Market Research Overview
	<b>Christian Jaag and Urs Trinkner:</b> Cost Allocation Rules, Regulation and Welfare in the Postal Sector		<b>Vincenzo Visco Comandini:</b> Google and Multisided Platform Economics – What Lessons for Delivery Services?
	<b>Gregory P. Swinand:</b> An Econometric Approach to ‘Affordability’		<b>Henrik Okholm, Anna Möller, and Signe Rølmer:</b> Spam or ham? Assessing the Value of Direct Mail
12:50 - 2:10	Lunch		
2:10 - 4:10	<b>Concurrent Sessions</b>		
	<b>IDENTIFYING MARKETS</b>	<i>Borbone</i>	<b>POSTAL INCLUSION</b> <i>Vittorio Emanuele</i>
	Chair: Tim Walsh		Chair: Robert Hammond
	Discussants: Giota Chistodoulou, Tarjei Weseth		Discussants: Carla Pace, José Ansón
	<b>Doris Hildebrand:</b> E-Invoicing as the Principal Driver of Change in B2X Letter Market Definitions		<b>Claire Borsenberger and Nacim Benabdelmoumène:</b> The Externalities of Postal Presence
	<b>Jeffrey Colvin, Michael Bradley and Mary Perkins:</b> Attention Rivalry and Mail		<b>Margaux Meidinger and Dominique Bailly:</b> Will the Postal Operators’ Social Optimization Prepare Them for the Future Tipping Point?
	<b>Mark van der Horst and Joost Van Tomme:</b> Goods vs Data, You Cannot Regulate the Movement of Goods and Data in the Same Way		<b>Caroline Sheedy and Maria Moloney:</b> Informational Privacy and Registered Certified Mail – What do the People Want?
	<b>Gennaro Scarfiglieri, Marcello Cuomo, Tommaso Nardone, and Alberto Rovero:</b> On the Measurement of Market and Intangible Benefits – the Case of Poste Italiane		<b>Maria Moloney and Caroline Sheedy:</b> Delivering Digital Inclusion – A Role for Posts in a Smart World
3:45	Exercise Break		
7:00	Reception & Dinner		

**Saturday, June 7, 2014**

7:00	Breakfast		
9:00 - 10:35	<b>Concurrent Sessions</b>		
	<b>STATE ROLE</b>	<b>Borbone</b>	<b>FINANCIAL SERVICES</b>
	Chair: Antonio Nicita		Chair: Ruth Goldway
	Discussants: Jim Campbell, Christos Apostolou		Discussants: Larry Buc, Mary Kay Perkins
	<b>Alessandra Fratini:</b> Un-notified State Aid and the Role of National Courts after the Lufthansa Judgment		<b>Silvia Spinazzola, Simona Romito, Stefano Gori, Erik Maurice and Ignazio Vacca:</b> The Different Models of Postal Financial Services
	<b>Stefano Gori and Emiliano Piccinin:</b> A Three-Step Approach in a Hypothetical State Aid Case		<b>Bernard Roy and François Boldron:</b> Could Payments be the Future of Posts
	<b>Timothy Brennan and Michael Crew:</b> Developing New Business Models for the Postal Sector		<b>Katherine Steinhoff, James Sauber, James Holland, and Geoff Bickerton:</b> : The Banks have Failed Us – Postal Banking to the Rescue
10:4 – 11:10	COFFEE BREAK		
11:10-12:20	<b>LEGAL</b>		<b>Vittorio Emanuele</b>
	Chair: George Kuehnbaum		
	Discussants: Pekka Leskinen, Doris Hildebrand		
	<b>Richard Eccles:</b> Survey of Competition Law Developments in the Postal Services Sector		
	<b>Damien Geradin:</b> Contemporary Regulatory Challenges in the Postal Sector – A View from the EU		
12:20	<b>Lunch (Conferenza Finisce)</b>		

**SPEAKERS, DISCUSSANTS & CHAIRS**

<b>José Ansón</b> , Economist, Universal Postal Union	<b>Alessandra Fratini</b> , Partner, FratiniVergano - European Lawyers
<b>Christos Apostolou</b> , Hellenic Telecommunications&Post Commission (EETT)	<b>Frédéric Fustier</b> , Director of the Postal Regulation Division, ARCEP
<b>Christopher W. Backley</b> , Public Policy Analyst, USPS-OIG	<b>Damien Geradin</b> , Professor of competition law & economics, Tilburg University; partner, Covington & Burling, Brussels
<b>Dominique Bailly</b> , Director of HR performance and strategic planning, La Poste	<b>Ruth Goldway</b> , Chairman, U.S. Postal Regulatory Commission
<b>John Baldwin</b> , Head of International Affairs, Communication Workers Union UK/Ireland	<b>Stefano Gori</b> , Poste Italiane SpA & University of the West of England
<b>Bruno Basalisco</b> , Copenhagen Economics	<b>Philip Groves</b> , Senior Associate-International, Ofcom
<b>Jody Berenblatt</b> , Senior Advisor, Grayhair Advisors	<b>Robert Hammond</b> , Director of Postal Policy and Regulation, Citizens Advice
<b>Geoff Bickerton</b> , Research Director, Canadian Union of Postal Workers	<b>Hugh Hennessy</b> , Senior Economics Consultant, London Economics
<b>Francois Boldron</b> , Strategy Division, Banque Postale	<b>Doris Hildebrand</b> , Professor of Economics, University of Brussels (VUB) & Managing Partner, European Economic & Marketing Consultants
<b>Claire Borsenberger</b> , Economist, La Poste – European and National Regulation Division	<b>Paul Hodgson</b> , New Zealand Post
<b>Timothy Brennan</b> , Professor of Public Policy, Department of Public Policy, University of Maryland, Baltimore County	<b>Stuart Holder</b> , Associate Director, NERA Economic Consulting
<b>Sebastien Breville</b> , Economist, La Poste	<b>Adam Houck</b> , Managing Consultant, IBM Global Business Services
<b>Larry Buc</b> , President, SLS Consulting, Inc	<b>George Houpis</b> , Director, Frontier Economics
<b>Brody Buhler</b> , Global Managing Director - Postal Industry Group, Accenture	<b>Christian Jaag</b> , Managing Partner, Swiss Economics
<b>Joost Callaert</b> , Senior Advisor, BIPT	<b>Lionel Janin</b> , Chief of Unit Authorizations and Universal Service Postal Activities Department, ARCEP
<b>Jim Campbell</b> , Attorney/Consultant	<b>Gavin Knott</b> , Senior Consultant, Oxera
<b>Steven Cape</b> , Senior Analyst, Market Intelligence, Ofcom	<b>William Kovacic</b> , E.K. Gubin Professor of Government Contracts Law, George Washington University
<b>Giota Christodoulou</b> , Regulatory Services Manager, International Post Corporation	<b>George Kuehnbaum</b> , Treasurer, Canadian Union of Postal Workers
<b>Jeff Colvin</b> , Director, , USPS-OIG	<b>Pekka Leskinen</b> , General Counsel Itella Corporation
<b>Helmuth Cremer</b> , Professor of Economics, IDEI Toulouse School of Economics	<b>Joakim Levin</b> , Expert Adviser, Swedish Post and Telecom Authority
<b>Michael A. Crew</b> , Director and CRRI Professor of Regulatory Economics, Rutgers University	<b>David M. Levy</b> , Partner, Venable LLP
<b>Philippe De Donder</b> , Professor, IDEI	<b>Martin Maegli</b> , Head of Regulation, Swiss Post
Constantin Delicostopoulos, Hellenic Telecommunications&Post Commission (EETT)	<b>Bruce Marsh</b> , Deputy Assistant Inspector General, USPS-OIG
<b>Axel Desmedt</b> , Member of the BIPT Council	<b>Vance L. Martin</b> , Chair in Econometrics, University of Melbourne
<b>Alex Dieke</b> , Head of Department, WIK GmbH	<b>Leonardo Mautino</b> , Managing Consultant, Oxera
<b>Peter Dunn</b> , Head of Practice, Cullen-International	<b>Margaux Meidinger</b> , Project Manager International HR Affairs, La Poste
<b>Richard Eccles</b> , Partner, Bird & Bird LLP	<b>Meloria Meschi</b> , Director, FTI
<b>Kari Elkelä</b> , Research Manager, Itella Corporation	<b>Maria Moloney</b> , Head of Research, Escher Group Ltd.
<b>Erick Erickson</b> , Professor, Metropolitan State University of Denver	<b>Anna Möller</b> , Senior Economist, Copenhagen Economics
<b>Charles E. Fattore</b> , President, R.R. Donnelley Logistics	<b>Antonio Nicita</b> ,
	<b>Heikki Nikali</b> , Research Director, Itella Corporation
	<b>Henrik B. Okholm</b> , Head of Stockholm Branch & Partner, Copenhagen Economics
	<b>Graeme O'Meara</b> , Economics Consultant, London Economics

# 22nd Conference on Postal and Delivery Economics

Revised – June 12, 2014

**Carla Pace**, Senior Postal Analyst, Cullen-International  
**Chris Paterson**, Director, Diversified Specifics  
**Edward Pearsall**, Consultant  
**Mary Kay Perkins**, Associate Professor, Howard University  
**Alberto Pimenta**, Director of Strategic Development, CTT Correios de Portugal S.A.  
**Antónia Rato**, Director of Re regulatory Issues, CTT Correios de Portugal S.A.  
**Michael Ravnitzky**, Chief Counsel to the Chairman, U.S. Postal Regulatory Commission  
**Matthew Robinson**, Manager, Special Studies, U.S. Postal Regulatory Commission  
**Frank Rodriguez**, Associate, Oxera  
**José María Rodríguez**, Frontier Economics  
**Päivi Rokkanen**, Senior Legal Counsel, Itella Corporation  
**Alain Roset**, La Poste  
**Chris Rowsell**, Competition Policy Director, Ofcom  
**Bernard Roy**, Director of Strategy, La Banque Postale  
**James W. Sauber**, Chief of Staff, National Association of Letter Carriers  
**Michael F. Scanlon**, Partner, K&L Gates LLP  
**Gennaro Scarfiglieri**, Head of Core Business Strategic Marketing – Strategic Planning, Poste Italiane SpA  
**Malcolm Shaw**, Group General Counsel, New Zealand Post Group  
**Caroline Sheedy**, Senior Researcher, Escher Group Ltd  
**Rob Sheldon**, Managing Director, Accent  
**Jan Smedts**, Chief Economist, bpost  
**Helen Smith**, Consultant, NERA Economic Consulting  
**Soterios Soteri**, Head of Economic Forecasting, Royal Mail  
**Katherine Steinhoff**, Research Communications Specialist, Canadian Union of Postal Workers  
**Ian Streule**, Senior Manager, Analysis Mason

**Gregory Swinand**, Divisional Director, London Economics  
**Urs Trinkner**, Managing Partner, Swiss Economics, & Lecturer, University of Zürich  
**Mark van der Horst**, Director EU Affairs, UPS Europe NV/SA  
**Vincenzo Visco-Comandini**, Professor in Industrial Economics, University of Rome Tor Vergata  
**Tarjei Weseth**, Senior Advisor, Posten Norge  
**Tim Walsh**, Vice President Corporate and Regulatory Affairs, Pitney Bowes Inc  
**Ralf Wojtek**, Rechtsanwalt, Heuking Kuhn Luer Wojtek

## ORGANIZING COMMITTEE

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**Geoff A. Bickerton**, Research Director, Canadian Union of Postal Workers Ireland and UK  
**Timothy Brennan**, Professor of Public Policy, Department of Public Policy, University of Maryland, Baltimore County  
**Larry Buc**, President, SLS Consulting, Inc.  
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**Nancy S. Sparks**, Managing Director - Regulatory Affairs, FedEx  
**Gregory Swinand**, Division Director, London Economics  
**Mark van der Horst**, Director EU Affairs, UPS Europe NV/SA  
**Tim Walsh**, Vice President Corporate and Regulatory Affairs, Pitney Bowes Inc.  
**David Williams**, Inspector General, USPSOIG

## POSTAL AND DELIVERY ECONOMICS PUBLICATIONS

The following edited books resulted from previous CRRRI Postal Events:

- *The Role of Postal Service in a Digital Age*; edited by M.A. Crew and T.J. Brennan, Edward Elgar, forthcoming 2014.
- *Reforming the Postal Sector in the Face of Electronic Competition*; edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2013.
- *Multi-Modal Competition and the Future Of Mail*, edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2012.
- *Reinventing the Postal Sector in an Electronic Age*, edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2011
- *Heightening Competition in the Postal and Delivery Sector*, edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2009
- *Postal Reform*, Edited by James I. Campbell, Jr., Michael A. Crew and Paul R. Kleindorfer, Edward Elgar, Dec 2008
- *Competition and Regulation in the Postal and Delivery Sector*, edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2008
- *Liberalization of the Postal and Delivery Sector*, edited by M.A. Crew and P.R. Kleindorfer, Edward Elgar, 2007
- *Progress toward Liberalization of the Postal and Delivery Sector*, edited by M.A. Crew and P.R. Kleindorfer, Springer, 2006
- *Regulatory and Economics Challenges in the Postal and Delivery Sector*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2005
- *Competitive Transformation of the Postal and Delivery Sector*; edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2004
- *Postal and Delivery Services: Delivering on Competition*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2003
- *Postal and Delivery Services: Pricing, Productivity, Regulation and Strategy*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2001
- *Future Directions in Postal Reform*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2001
- *Current Directions in Postal Reform*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 2000
- *Emerging Competition in the Postal and Delivery Services*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1999
- *Managing Change in the Postal and Delivery Services*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1997
- *Commercialization of Postal and Delivery Services: National and International Perspectives*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1994
- *Regulation and the Nature of Postal and Delivery Services*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1992
- *Competition and Innovation in Postal Services*, edited by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1991

The following are texts on postal economics:

- *Handbook of Worldwide Postal Reform*, edited by M.A. Crew, P.R. Kleindorfer, and James I. Campbell, Jr., Edward Elgar, 2009.
- *The Economics of Postal Service*, by M.A. Crew and P.R. Kleindorfer, Kluwer Academic Publishers, 1992

These books are published by Springer (formerly Kluwer) and Edward Elgar. For information on ordering the books is available at either [www.springeronline.com](http://www.springeronline.com) or <http://www.e-elgar.co.uk/>.

## CRRRI

The **Center for Research in Regulated Industries (CRRRI)**, located at Rutgers University, aims to further study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, consultants, and regulatory commission staff. The Center has over thirty-five years of experience providing research, instruction, conferences, courses, seminars, and workshops in economics of network industries. The Center's *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics. CRRRI was the recipient of The Hermes Award, 1992, awarded by the European Express Association.

## CONFERENCE STAFF

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 Department of Public Policy  
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## HOTEL INFORMATION

The conference will be held in Frascati, Italy. The conference site is:

**Grand Hotel Villa Tuscolana, Frascati, Italy**

### Accommodation Rates

**Double/Twin room €264 per day, Single €187 per day**, includes VAT, breakfast, lunch and dinner

The European plan runs from €110 for the single and €132 for the double / twin. This plan includes VAT and breakfast ONLY. For the duration of the Conference, June 4-7, the American plan applies. The European plan applies for any stays before and after the Conference.

**Please contact reservations for all bedroom booking:**

**Tel:** (+39) 06 942 900 **Fax:** (+39) 06 942 4747

**Email:** [pde\\_reservations@villatuscolana.com](mailto:pde_reservations@villatuscolana.com)

**Web:** [www.villatuscolana.eu](http://www.villatuscolana.eu)

**Please quote “CRRI-Rutgers” for above special rate.**

**Booking form will be available on CRRI’s Website shortly**

**\*\*Please note that it is a bank holiday weekend so booking early is necessary to avoid disappointment \*\***

Please make your reservations only through the hotel and not through reservation services/travel agencies. The Conference rates including VAT. The deadline for reservations is April 23, 2014.

Cancellation: Terms to be provided. When booking is made full pre-payment is required, credit card details must be giving for all bookings.

## FEES AND EXPENSES

- A registration fee of \$1,550 is payable to Rutgers University.
- Food and lodging at the Conference are not included in the registration fee. Breakfast, lunch and dinner are included in the rates for lodging. All persons that do not stay at the either the hotel will be required to pay for meals separately.
- The conference fee is waived for a limited number of employees of sponsoring organizations.
- Registered participants will be provided with
  - Online access to the conference proceedings
  - A copy of the edited volume resulting from the conference (approximately 7 months after the conference).

Please forward the Registration Form to

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Fax: 973-353-1348

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### REGISTRATION FORM: 22nd Conference on Postal and Delivery Economics

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**CANCELLATION POLICY:** Until **April 24, 2014** cancellation is allowed (except for speakers, chairs, and discussants) without penalty and refunds will be provided in full. After this date, the indicated fee is due in full whether or not the participant actually attends. Substitutions may be made at any time.

**Signature of Participant:** \_\_\_\_\_